



Infrastructure Hosting

Today's business landscape is changing rapidly. To compete and thrive, organizations require technology infrastructure that is both an always-on, reliable backbone and a flexible framework for growth. Building and managing such an environment, however, can be a costly challenge, one that often detracts from strategic initiatives. To address that challenge, many businesses place part or all of their IT infrastructure in an off-site facility managed by a trusted hosting partner.

With Infrastructure Hosting solutions from DSS, you can improve performance and availability, easily access additional capacity, and reduce costs by leveraging shared resources. We manage IT complexity, mitigate risks, and optimize the value of your IT investments. You concentrate on your core business.

Building on our managed services expertise and leveraging our hardened data center, DSS offers a flexible continuum of Infrastructure Hosting solutions. From standard colocation to managed hosting to robust custom solutions, you gain continuous availability and operational efficiency while retaining control of your strategic applications and business processes.

Colocation

Colocation allows you to own and control your systems while we provide a reliable, secure physical environment, including:

- > Conditioned floor space
- > Uninterruptible power
- > Physical access to equipment
- > Basic up/down monitoring
- > Operators onsite 24x7 for physical monitoring of the data center

Colocation with Managed Services

To increase value and reduce your administrative responsibilities, select from a menu of DSS managed services to build a customized colocation solution.

- > Flexible Internet connectivity and private network options
- > Systems set-up and administration
- > Advanced systems monitoring and reporting
- > Backup & recovery, storage services, and virtualized storage
- > Network and security services
- > Time & material services as required and under your direction

Managed Hosting

Focus on your core business and co-source IT functions that enable and support your strategic priorities. With managed hosting, DSS becomes a seamless extension of your team, providing and managing everything below the application layer of your technology stack:

- > Reliable, secure physical environment
- > Connectivity and bandwidth to meet your security, performance and availability requirements
- > Dedicated or virtual server and storage hardware
- > Industry-leading operating systems

Our proven processes and ITIL-best practices guarantee availability and performance.

Managed hosting solutions include all of the services for colocation, as well as:

- > Engineering expertise to architect and implement your hosted infrastructure
- > Onsite operators at our 24x7 Managed Service Center/NOC
- > Monitoring and management to ensure peak performance
- > Optimization services to proactively improve utilization and performance as workloads change

Infrastructure hosting offers a level of IT agility that your business requires.

With colocation, you gain an affordable, secure off-site environment. With managed hosting, you reduce costs and extend capabilities.



DSS at a glance

Founded in 1995 with locations in Reading and West Chester, PA, USA

Delivers flexible, scalable solutions to address our customer's technology and business needs

Partners with industry leaders as a value added reseller of PCs, Servers, Storage, Software, and Network Technologies

Boasts the highest levels of certification from IBM, Cisco Systems, Microsoft, and HP

Offers a broad portfolio of technology solutions that deliver value and enable our clients to focus on strategic priorities

DSS Solution Portfolio:

Technology Platform Solutions
design and installation of optimized server, storage, and network resources

Infrastructure Management
24x7 support for improved performance and end-user productivity

Infrastructure Hosting
flexible colocation and managed hosting to increase efficiency, reduce costs, and protect your business

Software Solutions
standards-based, rapid development for enhanced collaboration and business integration

IT Staffing
experience and reach to find the right professionals helping you increase capabilities and maintain flexibility

Why Choose Infrastructure Hosting?

Are you outgrowing your current data center or looking for simpler ways to rapidly deploy new systems? Do you need a more affordable development environment or support for your legacy platforms as you migrate to new technology? Perhaps you need a second-site for compliance, business continuity or high availability purposes.

Infrastructure hosting offers a level of IT agility that your business requires. With colocation you gain an affordable, secure off-site environment, whereas managed hosting helps you reduce costs and extend capabilities. Focus on growing your business, not simply sustaining it. DSS managed hosting solutions deliver many strategic benefits:

Speed and Agility

- > Rapid, reliable deployment of IT solutions and services specific to your requirements
- > Easy availability of and migration to the newest, leading-edge technologies
- > On demand provisioning of storage and server resources
- > Scalability to expand infrastructure as your business needs it

Improved IT Service

- > Increased security, reliability, performance
- > Sharp reductions in downtime with professional, proactive monitoring and maintenance
- > Proactive prevention of problems and rapid resolution with 24x7 monitoring and support

Improved Focus on Strategic Priorities

- > Better allocation of internal resources, resulting in improved efficiency and effectiveness
- > Significant reduction in resources dedicated to provisioning and vendor management
- > Increased ability to refocus on core business, boosting productivity and potential revenue

Lower TCO and Improved Return on Investment

- > Lower up-front costs due to rapid deployment of hosted servers and storage
- > Lower lifecycle costs by leveraging shared support and system resources
- > Predictable, fixed operating costs instead of variable, spiking capital costs
- > Quicker ROI with implementation in a significantly shorter period of time

Why Choose DSS?

With years of experience in co-sourcing partnerships, DSS approaches infrastructure hosting from a unique perspective. We become a seamless extension of your IT team. Our Cisco and IBM-certified specialists work with you to architect the optimal solution. We host the infrastructure in our secure, conditioned facility. With ITIL-based processes, our 24x7 managed service center proactively monitors your environment for peak performance.

Even though the hosted infrastructure is our responsibility, you retain control. Our DSS

Systems Manager secure web portal gives you real-time reports on the availability and performance of systems and services you entrust to us. The portal also provides information on service level metrics, so you can easily see how our partnership is performing.

Flexible and balanced, our solutions provide far more value than "lights-out" data centers can offer without the high cost and rigid terms of complete IT outsourcing. Leverage our infrastructure management expertise, proven ITIL-based processes, and spacious, conditioned facility to expand IT capabilities, reduce overall costs, and protect your business.

We host and manage the infrastructure. You focus on applications and business processes. Together, we deliver results.

